

WIN IN SMALL WITH LARGE ACCOUNTS.

Allow Me to Help.



Tailored coverage offerings. Meet targeted premiums and need-by dates. Solve for customers' current pain points. I can help you identify and qualify new and renewal opportunities set for review in the next 90 days.

Check out some of our latest industry successes:

INDUSTRY GROUP	SIC NAME	LINES OF BUSINESS	PREMIUM	NOTES
Retail	Carpets, Rugs & Floor Covering Store	Spectrum, Workers' Comp, Auto	\$144,000	
Other Manufacturing	Ice Cream & Frozen Desserts Mfg	Spectrum, Workers' Comp, Auto	\$118,000	
Restaurants	Delicatessen	Spectrum, Workers' Comp	\$109,000	
Business & Personal Services	Funeral Director	Spectrum, Workers' Comp, Auto	\$107,000	Account Round
Professional Services	Animal Hospital	Workers' Comp	\$76,000	
Business & Personal Services	Churches & Other Houses of Worship	Workers' Comp	\$72,000	
Wholesale	Drapery & Shades Mfg	Spectrum, Workers' Comp, Auto	\$71,000	
Construction	Janitorial Services	Spectrum, Auto	\$63,000	
Restaurants	Prepared Meals & Desserts	Spectrum, Workers' Comp, Auto	\$63,000	
Real Estate	Building Owner - LRO Office Occupancy	Spectrum	\$54,000	Out of State
Real Estate	Building Owner - LRO Shopping Center 10 or More Stories	Spectrum	\$49,000	Out of State
Technology	Technology Integration, Installation, Service or Repair	Spectrum, Workers' Comp, Auto	\$44,000	
Professional Services	Engineering Services	Spectrum, Auto	\$41,000	
Retail	Appliance Store	Auto	\$40,000	Account Round
Professional Services	Land Surveyor	Auto	\$37,000	Account Round
Metal Manufacturing	Jewelry Mfg	Auto	\$32,000	Account Round
Wholesale	Food Distributor - Packaged - Specialty & Gourmet Foods	Workers' Comp	\$31,000	
Retail	Furniture Store	Spectrum	\$27,000	
Retail	Bakery Store w/ Cooking	Spectrum, Workers' Comp	\$24,000	
Other Manufacturing	Clothing Mfg - No Children's Wear	Spectrum	\$22,000	
Business & Personal Services	Locksmith	Spectrum, Auto	\$17,000	
Professional Services	Medical Office - Physicians & Surgeons	Spectrum	\$16,000	
Media & Advertising	Advertising Agency	Auto	\$15,000	Account Round
Restaurants	Restaurant - Fine Dining	Spectrum	\$15,000	Out of State

LET'S TALK ABOUT WHAT'S IN YOUR AGENCY'S PIPELINE.

